

Analyst Meeting 3Q2024

28 November 2024

Agenda



- 1 RATCH Highlights
- 2 Project Progress
- **Group Performance**
 - 4 Financial Performance
 - 5 Appendix



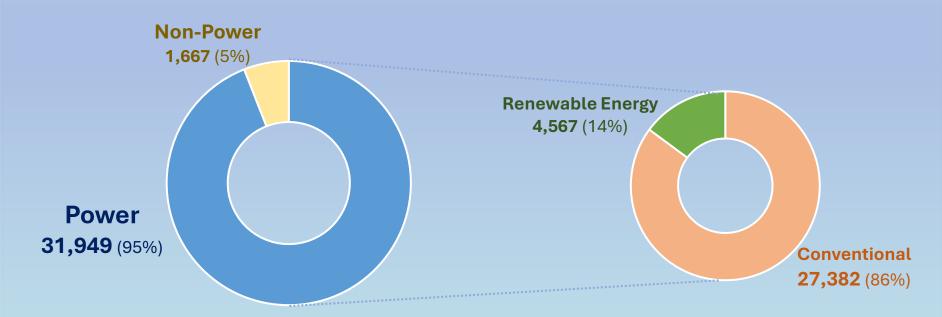


● ● 9M24 Financial Highlights





(-17.6% YoY)



EBITDA 12,830 MB (+15.3% YoY)

EBITDA Margin 38.2%

Net Profit 5,485 MB (+15.4% YoY)

Debt to Equity 1.09x

Total Assets 212,817 MB

Business Highlights





R E N Korat Energy Power Plant has commenced commercial operation in September 2024.



Independent Power Supply Cogeneration

Installed Capacity:

31.2 Megawatts

Attributable Capacity:

12.48 Megawatts (40%)

Partners:

Nava Nakorn PLC. (35%) and PEA ENCOM International Ltd. (25%)

Location:

Nakhon Ratchasima Province

Business Highlights





On 13 September 2024, RATCH issued and offered Green Debentures in the amount of THB 4,000 million to the Government Pension Fund (GPF).

GPF supports sustainable businesses by investing in **THB 4 billion green debentures** of RATCH Group which will be used for developing **environmental conservation projects** and **renewable energy projects** in response to **carbon neutrality and zero greenhouse gas emission goals.**



Green Debenture Details:

- Name-registered, Unsubordinated, and Unsecured Debentures without a Debentureholders' Representative
- Offering as a private placement (PP10)
- Credit Rating: AA+ by Tris Rating
- Interest Rate: 2.81 3.00 % per annum, paying interest every six months
- Maturity Dates: 2027 2029

Business Highlights



RATCH has won "ESG Financing Champion for Renewable Energy Projects APAC 2024" by CFI.co.





"By maintaining a proactive approach towards Environmental, Social, and Governance (ESG) criteria, RATCH continues to attract investment for its clean energy initiatives.

The CFI.co Judging Panel congratulates RATCH Group on winning the 2024 award for ESG Financing Champion for Renewable Energy Projects (APAC)."

CFI.co (Capital Finance International):

A renowned print journal and online resource reporting on business, economics and finance, recognizes that the traditional distinction between emerging and developed markets is now far less meaningful as world economies.

• • • Business Highlights



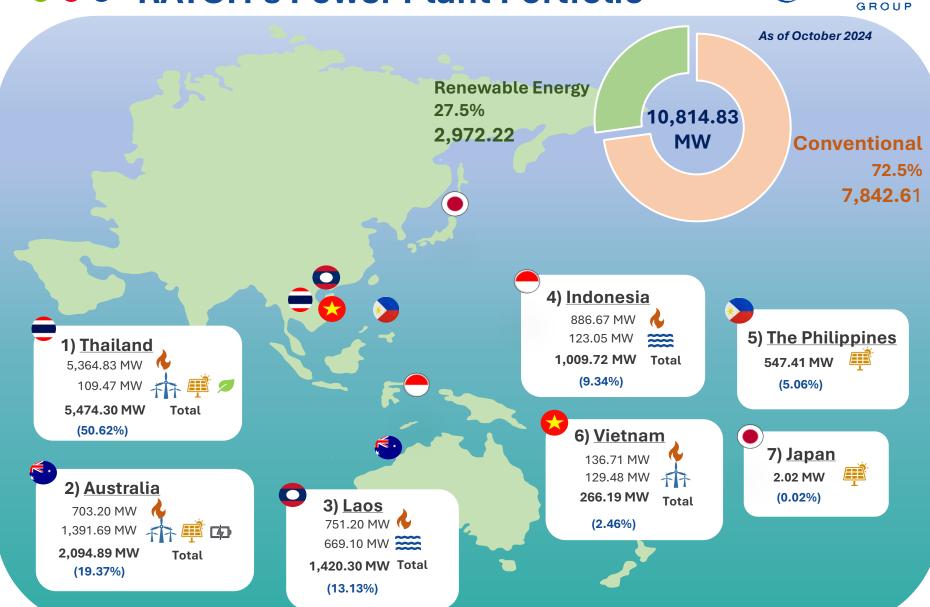


Summary of MOU signing:

Period	Details
May 2024	MOU on studying and seeking opportunities in developing green hydrogen production from renewable energy with Bangkok Industrial Gas Company Limited
July 2024	MOU on purchasing natural gas for power plants in the Company Group to support the application for a Shipper License
October 2024	MOU on studying and exchanging knowledge in investments related business to liquid natural gas (LNG) with EGAT
November 2024	MOU on studying and seeking opportunities in developing of green hydrogen and ammonia production in Laos with AIF Group based in Laos, and Ronitron Company Limited,

• • RATCH's Power Plant Portfolio



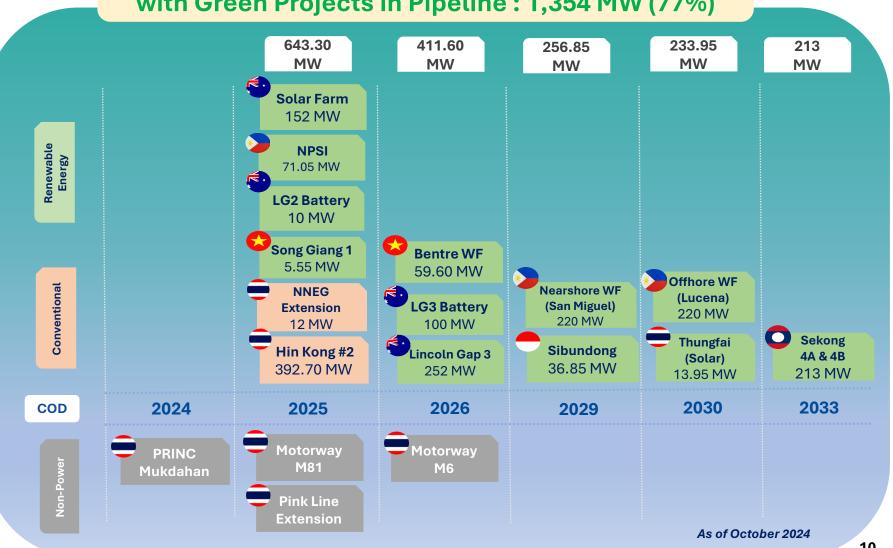






Additional Capacity Growth 1,758.70 MW

with Green Projects in Pipeline: 1,354 MW (77%)







Project Progress : IPP Project

99.8%

Completion - Unit 2

(As of October 2024)

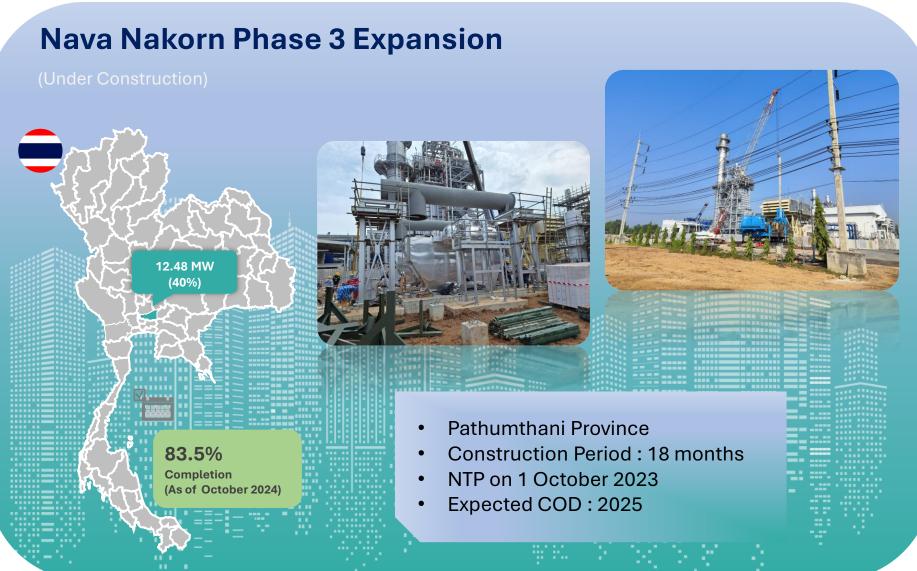




- Located in Ratchaburi
 Province
- 25-Year PPA with EGAT
- Signed Financial Agreement 31 March 2022
- First Drawdown: 29 August 2022
- Expected COD:
 Unit 2: January 2025
 (COD: Unit 1: 1 March 2024)







Project Progress : Renewable Energy Projects









Plant Capacity

Ownership

Location

Technology

Progress

COD

12 MW

46.23%

Khanh Hoa, Vietnam

Run-off river with peak storage (5hr)

82.17% completion (As of October 2024)

2025



Project Progress : Infrastructure



Pink Line Extension

Sirat Station to Muang Thong Thani Station (2.8 km)

2 Concession Period 30 Years from COD

Concessioner Mass Rapid Transit Authority of Thailand

4 RATCH's stake 10%

Details 🛑				
NTP	20 June 2022			
Construction Duration	5 Years 2 months			
Contract Term	30 Years			
COD	June 2025			
Progress (As of October 2024)	Civil Works = 79.25% M&E Systems = 66.21% Overall = 74.86%			



Project Progress : Infrastructure



Intercity Motorway



Bang Yai-Kanchanaburi **M81** (96 km)



Investment Type

Expected COD

PPP Gross Cost

M6:2026 M81:2025

Scope of work:

Phase 1 : Design & Construction (3 Years : NTP : January 2022)

- Toll Collection System
- Traffic Management and Control System
- Other Infrastructure

Phase 2: O&M (30 Years)

Project Update

- PPP for O&M Contracts signed in September 2021
- Credit Facilities Agreement signed in January 2022



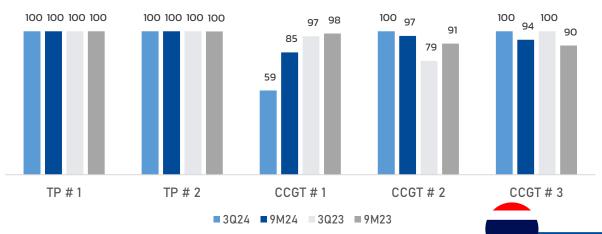




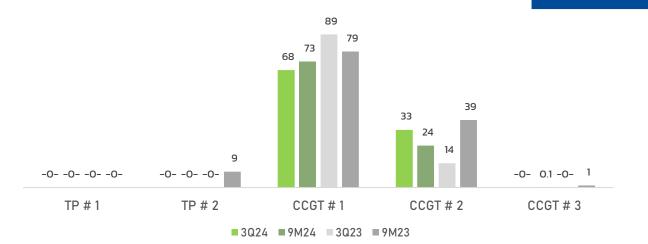
Group Performance

Operation Performance : IPP Projects





%Dispatch Factor (DF)





€ RATCH

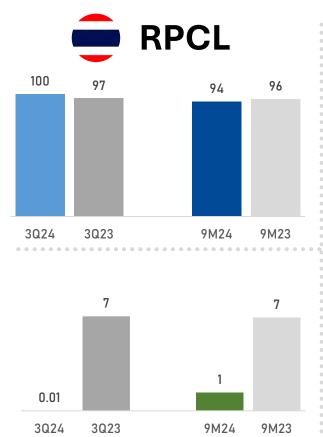


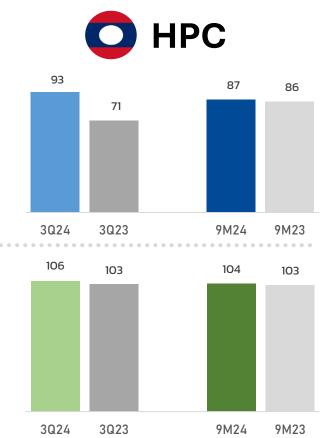
Operation Performance: IPP Projects



%EquivalentAvailability Factor
(EAF)

%Dispatch
Factor







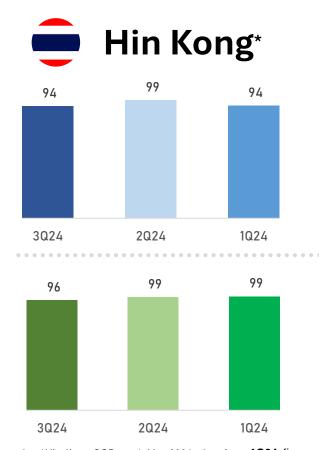


Operation Performance: IPP Projects

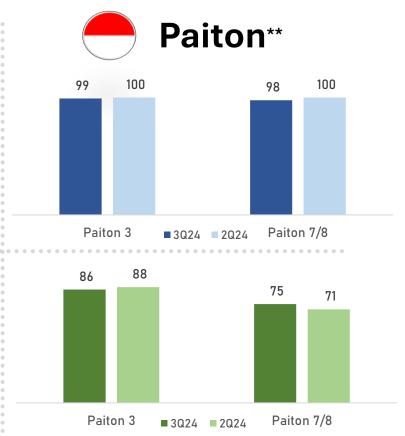


%EquivalentAvailability Factor (EAF)

%Dispatch
Factor



Remark: *Hin Kong COD on 1 Mar 2024, therefore, **1Q24** figure represents only Mar 2024 (1-month performance).



Remark: **Paiton project deal has been completely closed on 30 Apr 2024, therefore, **2Q24** figure represents only May and June 2024 (2-month performance).



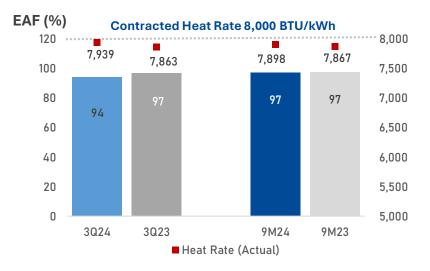
Operation Performance : SPP Projects





RATCH Cogeneration

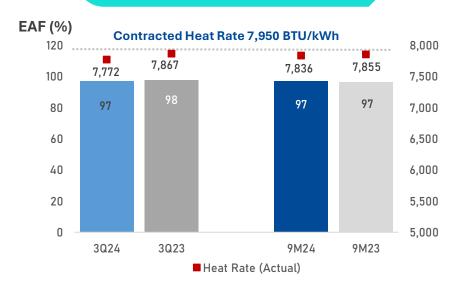
Heat Rate: Maintained below the Contracted Heat Rate





RATCH WORLD Cogen Block 1-2

Heat Rate : Maintained below the Contracted Heat Rate







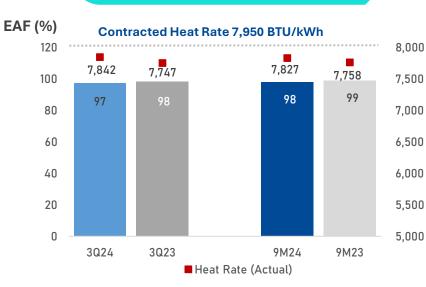
Operation Performance: SPP Projects





NNEG

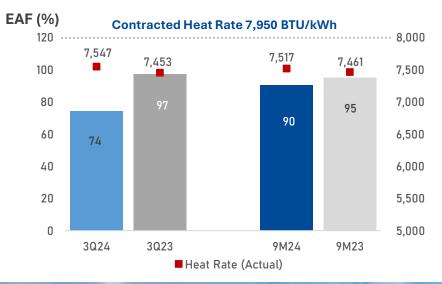
Heat Rate: Maintained below the Contracted Heat Rate





Berkprai

Heat Rate : Maintained below the Contracted Heat Rate

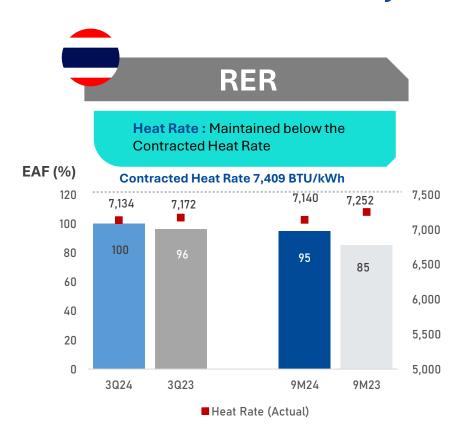






Operation Performance: SPP Projects

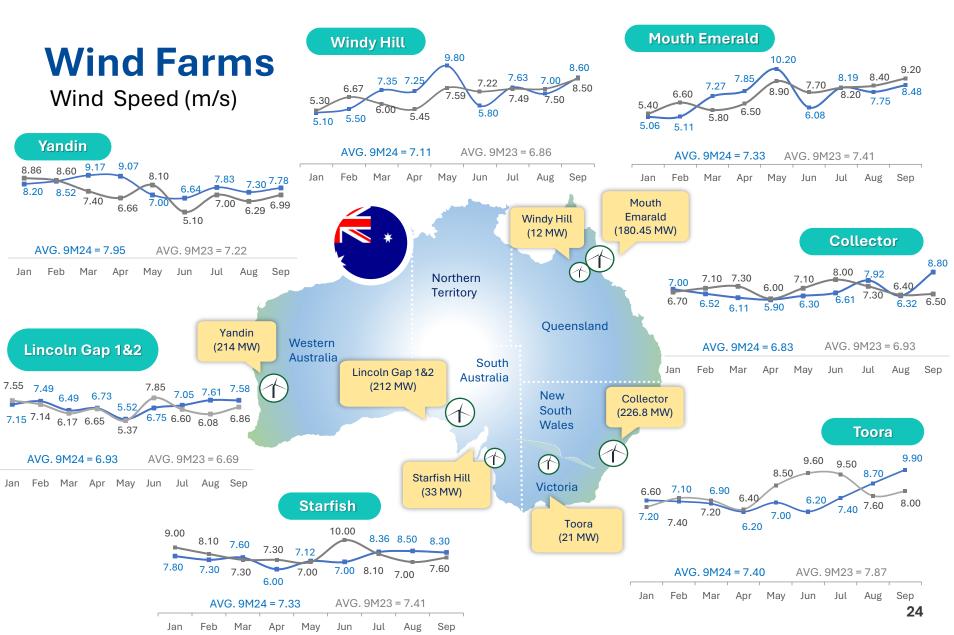






Operation Performance: Renewable Energy









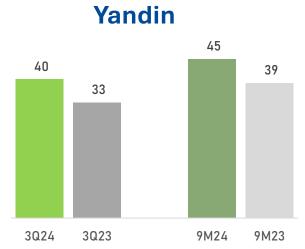
Wind Farms

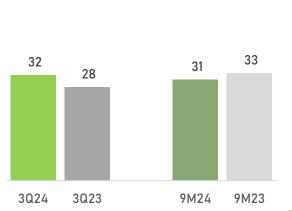
%Capacity Factor (CF)







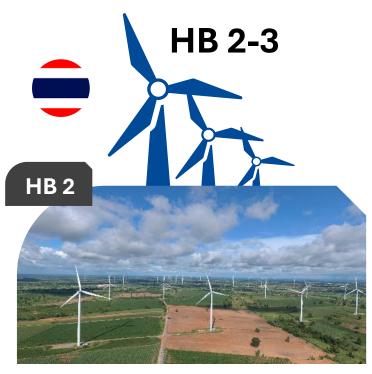




Lincoln Gap 1&2

Operation Performance : Renewable Energy



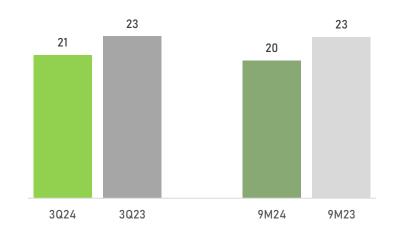


Wind Speed (m/s)



%Capacity Factor (CF)





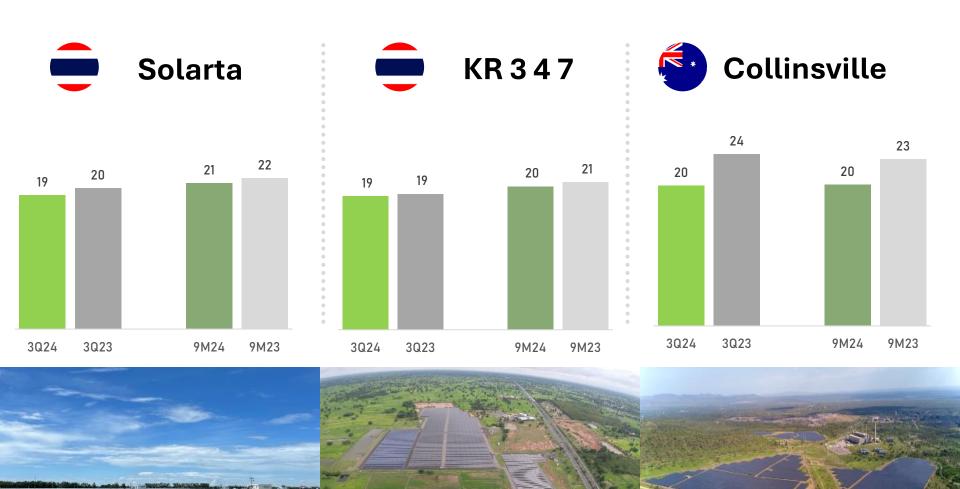


Operation Performance : Renewable Energy



Solar Farms

%Capacity Factor (CF)



Operation Performance : Renewable Energy





Hydro Projects

Reservoir-based

Water Level (m.asl.)





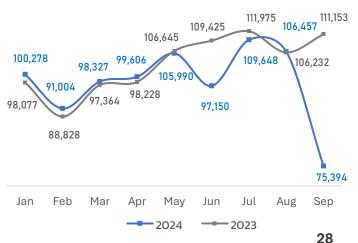




Run-of-the-River

Net Production (MWh)





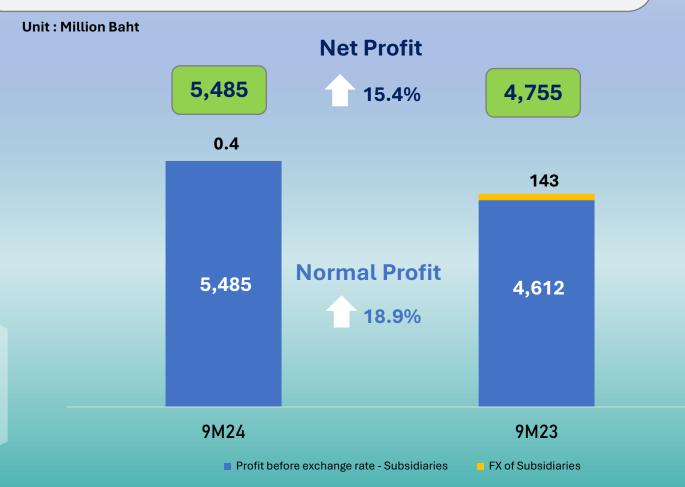


Financial Performance







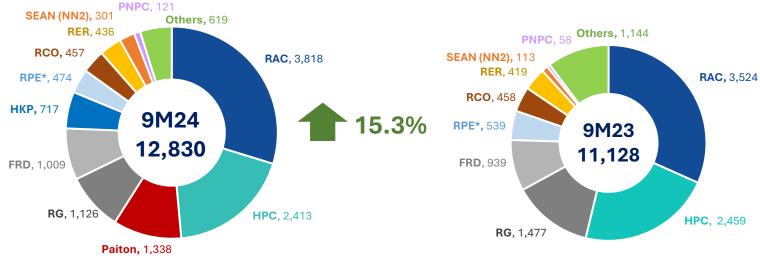




Financial Performance







Remark: * RPE: Ratch Pathana Energy Public Company Limited (previous name: "Sahacogen (Chonburi) Public Company Limited")

Paiton (PE)



Started recognizing the share of profit of PE since the complete acquisition in April 2024.



Started recognizing the share of profit of HKP since the COD on 1 March 2024.



Increase in revenue from higher electricity generation of Townsville power plant.

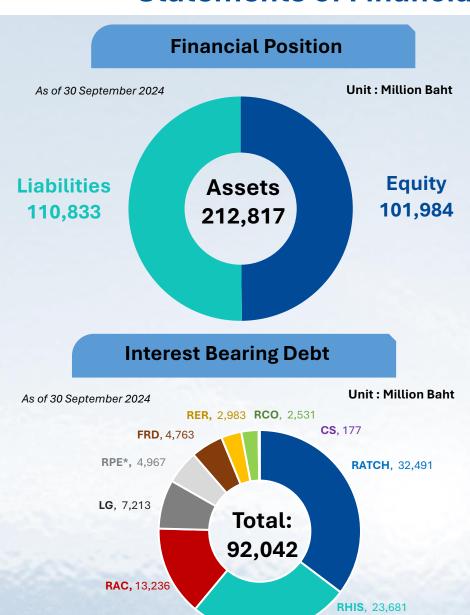
The restructuring of LG and SP** increases flexibility in management and reduces administrative expenses.

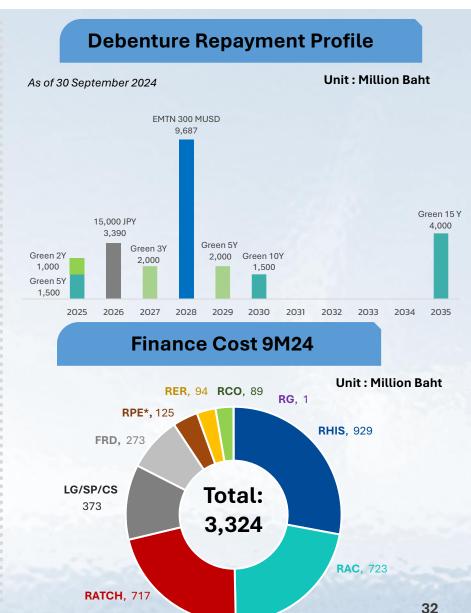
** Previously, LG and SP were managed under NEHBV. Currently, LG and SP have been restructured to be under RASA, a subsidiary of RAC since December 19, 2023.



Statements of Financial Position



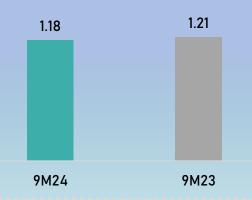




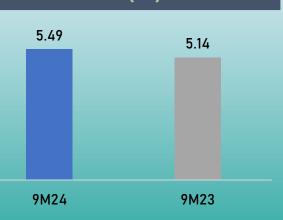
Financial Ratios



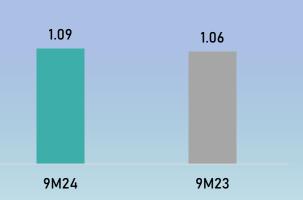




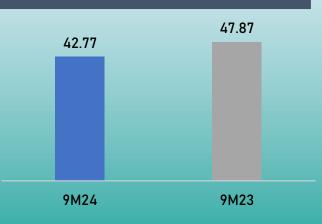
ROE (%)



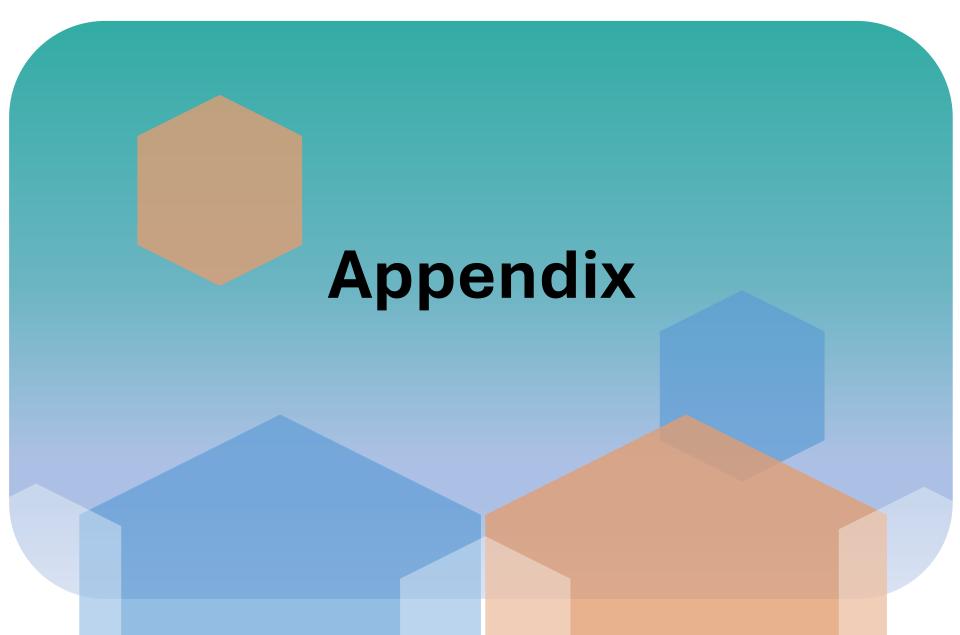
Debt/Equity (X)



Book Value per Share (Baht)











Unit: in Million Baht	3Q24	3Q23
Revenues	11,264.79	10,643.07
Costs & Expenses	(6,850.41)	(7,312.15)
EBITDA	4,414.39	3,330.92
Depreciation & Amortization – Cost*	(943.81)	(716.42)
Depreciation & Amortization – Admin	(67.34)	(41.62)
EBIT	3,403.24	2,572.88
Finance costs	(1,123.71)	(1,140.73)
Gain (loss) on fair value adjustment of derivatives	(82.87)	146.62
Income tax expense	(78.22)	(300.68)
Profit for the period	2,118.44	1,278.08
Non-controlling interests	(91.61)	(103.71)
Profit for the period: Equity holders of the Company - before FX of subsidiaries	2,026.83	1,174.38
Gain (Loss) on FX of subsidiaries	(368.71)	7.80
Profit for the Company	1,658.12	1,182.18

^{*} Included the revaluation of heavy oil and diesel oil prices in the total amount of -39.63 MB in 3Q24, 184.53 MB in 3Q23



Income Statement : 9M24 & 9M23



Unit: in Million Baht	9M24	9M23
Revenues	33,615.95	40,780.51
Costs & Expenses	(20,786.32)	(29,652.01)
EBITDA	12,829.62	11,128.50
Depreciation & Amortization – Cost*	(2,905.72)	(2,677.42)
Depreciation & Amortization – Admin	(210.75)	(163.13)
EBIT	9,713.16	8,287.94
Finance costs	(3,324.04)	(3,165.97)
Gain (loss) on fair value adjustment of derivatives	135.42	410.58
Income tax expense	(758.54)	(646.93)
Profit for the period	5,766.00	4,885.62
Non-controlling interests	(281.24)	(273.76)
Profit for the period: Equity holders of the Company - before FX of subsidiaries	5,484.77	4,611.87
Gain (Loss) on FX of subsidiaries	0.44	142.83
Profit for the Company	5,485.20	4,754.69

^{*} Included the revaluation of heavy oil and diesel oil prices in the total amount of -21.84 MB in 9M24, 2.16 MB in 9M23

Income Statement



Unit: in Million Baht	3Q24	2Q24	1Q24	4Q23	3Q23
Revenues	11,264.79	11,354.04	10,997.11	9,867.62	10,643.07
Costs & Expenses	(6,850.41)	(6,270.85)	(7,665.07)	(6,872.57)	(7,312.15)
EBITDA	4,414.39	5,083.19	3,332.04	2,995.05	3,330.92
Depreciation & Amortization – Cost*	(943.81)	(1,000.74)	(961.17)	1,066.75	(716.42)
Depreciation & Amortization – Admin	(67.34)	(69.31)	(74.10)	(360.40)	(41.62)
EBIT	3,403.24	4,013.15	2,296.77	1,567.90	2,572.88
Finance costs	(1,123.71)	(1,174.84)	(1,025.49)	(1,276.65)	(1,140.73)
Gain (loss) on fair value adjustment of derivatives	(82.87)	(218.30)	436.58	382.08	146.62
Income tax expense	(78.22)	(469.40)	(210.92)	(213.38)	(300.68)
Profit for the period	2,118.44	2,150.61	1,496.95	459.95	1,278.08
Non-controlling interests	(91.61)	(108.41)	(81.21)	(38.03)	(103.71)
Profit for the period: Equity holders of the Company - before FX	2,026.83	2,042.20	1,415.74	421.93	1,174.38
Gain (Loss) on foreign exchange of subsidiaries	(368.71)	248.06	121.09	(9.38)	7.80
Profit for the Company	1,658.12	2,290.25	1,563.83	412.55	1,182.18

^{*} Included the revaluation of heavy oil and diesel oil prices in the total amount of -39.63 MB in 3Q24, 184.53 MB in 3Q23

Revenues: 3Q24 & 3Q23



Unit: in Million Baht	3Q24	3Q23	Diff	%
Sales	8,369.27	8,819.99	(450.72)	(5.11)
AP (RG)	734.03	928.66	(194.63)	(20.96)
EP (Fuel) - RG	3,062.23	3,454.92	(392.69)	(11.37)
RATCH Cogen (RCO)	722.38	713.37	9.01	1.26
RAC	2,318.90	1,796.16	522.74	29.10
CS	56.78	45.60	11.18	24.51
RER*	598.16	598.28	(0.12)	(0.02)
RPE**	827.55	1,219.41	(391.86)	(32.14)
FRD	49.23	63.58	(14.35)	(22.57)
Revenue from leases - RG/FRD/RPE**	530.42	603.19	(72.78)	(12.07)
Revenue from rendering of services	22.18	35.81	(13.63)	(38.07)
Management service income	79.26	51.87	27.38	52.79
Dividend income	-	-	-	-
Interest income	198.11	469.86	(271.75)	(57.84)
Other incomes	31.07	111.58	(80.51)	(72.15)
Share of profit from JVs & Associates	2,034.49	550.76	1,483.73	n.a.
Total Revenues	11,264.79	10,643.07	621.72	5.84

^{*} RER: RATCH Energy Rayong Co., Ltd. (previous name: "Nexif RATCH Energy Rayong Co., Ltd")

^{**} RPE: Ratch Pathana Energy Public Company Limited (previous name: "Sahacogen (Chonburi) Public Company Limited")

Revenues: 9M24 & 9M23



Unit: in Million Baht	9M24	9M23	Diff	%
Sales	24,803.44	33,644.16	(8,840.72)	(26.28)
AP (RG)	2,306.30	2,684.56	(378.26)	(14.09)
EP (Fuel) - RG	10,136.85	17,230.32	(7,093.47)	(41.17)
RATCH Cogen (RCO)	2,144.99	2,403.72	(258.73)	(10.76)
RAC	5,409.47	5,372.20	37.27	0.69
CS	154.36	141.69	12.67	8.94
RER*	1,659.88	1,765.17	(105.28)	(5.96)
RPE**	2,820.27	3,945.40	(1,125.13)	(28.52)
FRD	171.32	101.10	70.21	69.45
Revenue from leases - RG/FRD/RPE**	1,659.09	1,845.11	(186.02)	(10.08)
Revenue from rendering of services	74.75	102.04	(27.29)	(26.75)
Management service income	237.27	181.64	55.63	30.63
Dividend income	1.43	17.35	(15.92)	(91.77)
Interest income	957.14	1,312.47	(355.33)	(27.07)
Other incomes	571.07	446.37	124.71	27.94
Share of profit from JVs & Associates	5,311.76	3,231.37	2,080.39	64.38
Total Revenues	33,615.95	40,780.51	(7,164.56)	(17.57)

^{*} RER: RATCH Energy Rayong Co., Ltd. (previous name: "Nexif RATCH Energy Rayong Co., Ltd")

^{**} RPE: Ratch Pathana Energy Public Company Limited (previous name: "Sahacogen (Chonburi) Public Company Limited")



● Share of profit from jointly-controlled entities: 3Q24 & 3Q23 € RATCH



Included FX

Unit : in Million Baht	3Q24	3Q23	Diff	%
Paiton	845.91	-	845.91	-
HPC	712.69	406.79	305.90	75.20
НКР	417.90	(22.10)	440.00	n.a.
SEAN	129.74	75.75	54.00	71.29
RPCL	61.41	76.33	(14.93)	(19.55)
RW COGEN	51.25	50.76	0.50	0.98
NNEG	40.73	68.14	(27.41)	(40.23)
Yandin	19.91	(11.04)	30.95	n.a.
RIAU	12.68	42.54	(29.86)	(70.19)
Songkha Biomass/Biofuel	11.03	12.11	(1.08)	(8.91)
Berkprai	6.59	30.97	(24.37)	(78.71)
PNPC	(167.64)	9.74	(177.38)	n.a.
Others	(107.72)	(189.21)	81.50	43.07
Total Share of profit from jointly- controlled entities	2,034.49	550.76	1,483.73	n.a.



Included FX

Unit : in Million Baht	9M24	9M23	Diff	%
HPC	2,413.04	2,458.53	(45.49)	(1.85)
Paiton	1,338.37	-	1,338.37	-
НКР	717.11	(49.11)	766.22	n.a.
SEAN	300.97	112.62	188.35	n.a.
RPCL	150.78	188.11	(37.33)	(19.84)
RW COGEN	147.74	147.78	(0.03)	(0.02)
NNEG	124.77	137.98	(13.21)	(9.57)
PNPC	120.51	57.84	62.67	n.a.
Yandin	117.88	30.67	87.20	n.a.
RIAU	75.11	148.76	(73.66)	(49.51)
Berkprai	69.54	89.05	(19.50)	(21.90)
Songkha Biomass/Biofuel	29.41	28.85	0.56	1.92
Others	(293.47)	(119.70)	(173.77)	n.a.
Total Share of profit from jointly- controlled entities	5,311.76	3,231.37	2,080.39	64.38



Excluded FX

Unit : in Million Baht	3Q24	3Q23	Diff	%
HPC	903.47	350.07	553.40	n.a.
Paiton	769.62	-	769.62	-
НКР	149.70	(13.27)	162.97	n.a.
SEAN	145.30	73.12	72.19	98.73
RPCL	61.11	76.42	(15.32)	(20.04)
RW COGEN	50.38	51.18	(0.79)	(1.55)
NNEG	41.81	68.10	(26.29)	(38.61)
Yandin	19.91	(11.04)	30.95	n.a.
RIAU	12.93	39.05	(26.12)	(66.88)
Songkha Biomass/Biofuel	11.03	12.11	(1.08)	(8.91)
Berkprai	6.59	30.97	(24.37)	(78.71)
PNPC	(0.36)	12.99	(13.35)	n.a.
Others	(183.91)	(122.46)	(61.44)	(50.17)
Total Share of profit from jointly- controlled entities	1,987.59	567.22	1,420.37	n.a.



Excluded FX

Unit : in Million Baht	9M24	9M23	Diff	%
HPC	2,463.40	2,328.14	135.26	5.81
Paiton	1,323.81	-	1,323.81	-
НКР	409.87	(40.28)	450.15	n.a.
SEAN	308.93	106.50	202.43	n.a.
PNPC	154.80	40.40	114.40	n.a.
RPCL	151.34	188.07	(36.73)	(19.53)
RW COGEN	146.41	148.25	(1.83)	(1.24)
NNEG	126.29	135.74	(9.45)	(6.96)
Yandin	117.88	30.67	87.20	n.a.
RIAU	75.03	153.38	(78.36)	(51.09)
Berkprai	69.54	89.05	(19.50)	(21.90)
Songkha Biomass / Biofuel	29.41	28.85	0.56	1.92
Others	(292.11)	(68.63)	(223.48)	n.a.
Total Share of profit from jointly- controlled entities	5,084.60	3,140.13	1,944.47	61.92



Costs and Expenses: 3Q24 & 3Q23



Unit: in Million Baht	3Q24	3Q23	Diff	%
Cost of Sale and Rendering of Services	6,225.26	6,667.93	(442.67)	(6.64)
- Fuel Cost : RG (Pass-though)	3,057.17	3,456.81	(399.64)	(11.56)
- Fuel Cost	1,417.71	1,709.39	(291.68)	(17.06)
- Operation & Maintenance	531.89	537.59	(5.69)	(1.06)
- Repairing Expense (CSA)	158.59	175.85	(17.26)	(9.81)
- Spare parts	120.71	97.57	23.14	23.71
- Others	939.19	690.73	248.47	35.97
Selling and Admin- Expenses	625.15	644.22	(19.07)	(2.96)
Total Cost and Expenses*	6,850.41	7,312.15	(461.74)	(6.31)

^{*} excluding depreciation & amortization





Unit: in Million Baht	9M24	9M23	Diff	%
Cost of Sale and Rendering of Services	18,833.12	27,794.62	(8,951.50)	(32.24)
- Fuel Cost : RG (Pass-though)	10,108.55	17,143.57	(7,035.02)	(41.04)
- Fuel Cost	4,327.51	5,856.59	(1,529.08)	(26.11)
- Operation & Maintenance	1,574.99	1,624.70	(49.71)	(3.06)
- Repairing Expense (CSA)	493.69	554.71	(61.02)	(11.00)
- Spare parts	220.35	314.50	(94.15)	(29.94)
- Others	2,108.02	2,300.55	(192.52)	(8.37)
Selling and Admin- Expenses	1,953.20	1,857.39	95.82	5.16
Total Cost and Expenses*	20,786.32	29,652.01	(8,865.69)	(29.90)

^{*} excluding depreciation & amortization

● ● Planned Outage in 2024



Actu	ual Outage ined Outage			Planr	ned Out	age in	2024						
Plant		Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec
RG	CCGT-11								25	MO (52d)	15		
	CCGT-12								25	MO (52d)	15		
	CCST-10												
RG	CCGT-21				CI (9d)								
	CCGT-22				CI (9d)								
	CCST-20												
RG	CCGT-31		CI (15d)										
	CCGT-32		CI (15d)										
	CCST-30												
RG	Thermal-1												
RG	Thermal-2												
Thermal Plant		Minor Inspection	on (MI)		40 Days	Major Overhau	I (MO)		57 Days				
			War	rranty Inspection (V	VI)		С	ombustion Inspec	tion	Minor In:	spection	Major C	verhaul
Gas Turbine		Normal (WI)		Ge	n.Rotor Removed ((WI*)		(CI)		(N	11)	(M	10)
		26	26 Days		32 Days		15 Days			30 Days 52 Days		Days	
Steam Turbine		Norn	nal (WI**)	rranty Inspection (V	n.Rotor Removed ((WI*)	Minor Inspection (MI)		Major Overhaul (MO)		RATCH GROUP		
		26	i Days		30 Days		26 Days		49 Days			46	

● ● Planned Outage in 2024



Actu	ral Outage ned Outage			Plant	ad Out	age in	2024						
Planı	ned Outage			riani	ieu Oui	uge III	2024						
Plant		Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec
Paiton	Unit #3 MO (57d) 17 Nov 2023	13											
	Unit #7	19	MO (50d)	9									
	Unit #8												MO (50d)
HPC	Unit #1												YM (22d)
	Unit #2											3 YM (22d) 24	
	Unit #3 24 Dec 2023	ME (60d)	21										
RPCL	CCGT-11										CI (10d)		
	CCGT-12											1	(10d) 10
	CCST-10												
RPCL	CCGT-21	TI (25d) 27											
	CCGT-22	TI (25d)											
	CCST-20	TI (25d)											
Thermal Plant		Minor Inspectio	n (MI)		40 Days	Major Overhau	I (MO)		57 Days				
			War	ranty Inspection (V	/I)	•	С	ombustion Inspec	tion	Minor Ir	nspection	Major O	verhaul
Gas Turbine			Normal (WI) Gen		n.Rotor Removed ((WI*)		(CI)			MI)	(M	
		26 Days			32 Days		15 Days		30 Days		52 D	ays	
				ranty Inspection (V				Minor Inspection	1	Major Overhaul		€ RATCH	
Steam Turbine			al (WI**) Days	Ger	n.Rotor Removed (30 Days	(WI*)	(MI)			(MO) 49 Days		GROUP	
		26	Days		งบ Days			26 Days		49	Days	j	

● ● Planned Outage in 2023



Plani	al Outage ned Outage			Plann	ied Ou	tage in :	2023						
Plant		Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec
RG	CCGT-11												7 CI (15d)
	CCGT-12												7 (15d)
	CCST-10											26 =	MI (26d)
RG	CCGT-21									7 ^{CI (15d)} 21			
	CCGT-22									CI (15d)			
	CCST-20								27 -	MI (26d)			
RG	CCGT-31						3 MI (27d) 2	9					
	CCGT-32						3 MI (27d) 2						
	CCST-30						7 MI (23d) 2						
RG	Thermal-1						,	,		1	MI (40d)	 9	
kG	Thermal-2											12 MI	(40d) 21
HPC	Unit #1							24	MO (59d)	20			
	Unit #2										8 YM (23d)	n	
	Unit #3												ME 24
RPCL	CCGT-11										20 M	MI (24d) 21	
	CCGT-12											11 (24d) 21	
	CCST-10											11 (24d) 21	
RPCL	CCGT-21	3 ^{CI (10d)} 12											
	CCGT-22	3CI (10d)											
	CCST-20	3 12											
		·				1			I				
Thermal Plant		Minor inspect		ranty inspection (40 Days	Major Overha		nbuetion Inspec	57 Days	Minor in	apection	Major (Overhaul
Gas Turbine		Nom	nai (WI)		Rotor Removed	1 (WI*)		(CI)			M)		MO)
		26	Daye		32 Days			15 Days			Days	52 1	Daye
			Warr	anty Inspection (WI)		ı	Minor inspection	n	Major C	verhaul	6 D	ATO
Steam Turbine		Norm	al (WI**)	Gen	Rotor Removed	1 (WI*)		(MI) (MO)		(M	10)	€ RATCH	

